

San Joaquin Valley Regional Director

Position Title: San Joaquin Valley Regional Director

Location: Modesto, CA

Status: Exempt

Reports to: Director of Grants

Pay Scale: \$95,000.00 - \$115,000.00

A thriving future for California's environment and communities requires bold vision, creative problem-solving, and relentless determination. This is a critical decade for action and River Partners is growing our team of talented, dedicated change-makers to meet the challenge head on. Join us!

Who We Are

River Partners brings life back to California rivers. We've revitalized more habitat along impaired California rivers than any other entity in the western U.S., having led hundreds of projects across nearly 20,000 acres throughout California. We restore thriving native forests and ecosystems that support imperiled wildlife, improve flood safety, boost the state's climate resilience, replenish and improve freshwater resources, create open space for communities, and build stronger local economies. Since 1998, we have pioneered an innovative, entrepreneurial approach to conservation, combining modern farming, cutting-edge science, and diverse partnerships.

We are meeting the urgent need this decade to restore our riverways and seek passionate team members to help us grow our restoration footprint at an unprecedented pace and scale.

Why We Do It

Healthy rivers are California's essential arteries that sustain our food systems, economies, communities, and wildlife found nowhere else on Earth. Our riverways support more species and in greater numbers than any other ecosystem in California, making our state a worldwide biodiversity hotspot.

Yet just 5% of our native riverside habitat remains.

State and federal commitments call for exponentially increasing the pace and scale of river ecosystem repair to adapt to accelerating climate impacts. With their critical role in sustaining wildlife, natural resources, and communities, healthy rivers are essential for a flourishing Golden State. The actions we take to restore our riverways during this decade will decide California's future for generations to come.

Why You Should Join Us

River Partners offers competitive salaries and benefits, including comprehensive health care insurance, flexible spending accounts, a 401(k) plan with immediate employer matching, paid time off, life insurance, and other well-being benefits. We're proud of our supportive culture and focus on work-life balance.

Position Description:

The San Joaquin Valley Regional Director works with the President, Senior Management, and Regional Staff to identify, develop, fund, and manage riparian protection and restoration projects in the San Joaquin Valley and Tulare Basin.

Supervisory Responsibilities: This position does not have supervisory responsibilities.

Essential Functions and Responsibilities of This Position Include:

- Identify riparian protection and restoration sites that are ecologically significant.
- Build effective partnerships and coalitions with a diverse group of stakeholders.
- Write grants, submit bids, and negotiate cooperative agreements to secure the funding necessary to successfully implement River Partners' projects.
- Oversee project management and ensure that activities, budgets and milestones are coordinated and updated on a frequent basis to ensure that project scheduling, spending and reporting can expeditiously support project objectives and billing cycles.
- Develop scoping requests for subcontract work and enter into agreements to ensure that cost and quality expectations are met.
- Interface with Funders to ensure grant funds and project expenditures are coordinated and if necessary, create and submit change orders in a timely manner to ensure that variances are properly communicated and funded.
- Follow up with Funders on late payments to determine the root cause of tardy payment in efforts to ensure that unsatisfactory work performance or incorrect communications are immediately resolved and payments are received.
- Support River Partners' President, Senior Managers, and Regional Staff in developing strategic plans, budgets, and marketing materials.
- Monitor, oversee and report strategic initiative progress on a quarterly basis to ensure strategy is within the goals and objectives of the organization.
- Coordinate with agency staff and conservation partners in the successful implementation of River Partners projects.
- Actively participate in regional planning efforts including the San Joaquin River Restoration Program (BOR), the Central Valley Flood Protection Planning efforts (DWR), USFWS and CDFW endangered species recovery efforts, and local and regional water quality and supply initiatives.
- Represent River Partners before the general public, elected officials, agencies, stakeholders, the scientific community, and non-profits to generate support for River Partners programs.

Essential Knowledge Skills and Abilities:

- Have experience preparing multi-million dollar proposals and bids for acquisition, restoration, research and consulting projects.
- Must enjoy working with diverse people and organizations to get things done.
- Creatively solve problems and learn new skills.
- Effectively communicate complicated biological and marketing information orally and in writing.
- Possess knowledge of ecological restoration techniques and California plants, riparian ecology, hydrology, soils and /or wildlife.
- Ability to work on both a team environment and independently.
- Demonstrate good organizational skills, ability to work under multiple deadlines, and flexibility to handle changing priorities. Must be able to remain dedicated and focused on multiple tasks.
- Ability to read, understand, and follow oral and written instruction.
- Excellent verbal, analytical, organizational and written skills.
- Integrity and ethics beyond reproach.
- Commitment and enthusiasm to carry out River Partners mission.

Qualifications:

- JD, MBA, MPA or MS in agribusiness, ecology, or related field.
- Minimum of five years of appropriate work experience.
- Professional contract management experience utilizing a project management software system that integrates with a modular financial reporting and/or ERP system.
- Demonstrate an understanding of environmental permitting requirements and restoration project components.
- Proven success in managing multiple simultaneous restoration projects while successfully meeting project objectives within budget.
- Have contracting experience which includes estimating against proposal specifications, bid preparation, submittals and follow up on bid awards.
- Have hands-on experience working with Federal, State and local government grants, to ensure that projects are managed within scope, budget and regulatory compliance such as prevailing wage and labor compliance.
- Experience developing subcontract agreements with standard general provisions and sourcing subcontractors.
- Experience working with Microsoft Office Suite software.

Location

This position will be based in Modesto office and will follow a hybrid work schedule.

To Apply

Please submit a cover letter, resume, and contact information for three references to the link below

[Careers at River Partners](#)

For any questions regarding your application, please contact Human Resources at jobs@riverpartners.org.

Review of applications will begin immediately and continue until this position is filled.

Equal Opportunity Employer

River Partners is an Equal Opportunity/Affirmative Action (EEO/AA) Employer. All qualified applicants will receive consideration without regard to race, color, national origin, sex, sexual orientation, genetic information, gender identity, religion, age, status as a protected veteran, status as an individual with disability, or any other protected group status or non-job-related characteristic as directed by law.

Working Conditions/Physical Effort:

Does this job have any travel requirements? Yes No

Percentage of time spent traveling:

- 10-25%
 26-50%
 >50%

Travel is by (check all that apply):

- Car
 Airplane
 Other: _____

Does this job require that weight be lifted or force be exerted? If so, how much and how often? Check the appropriate boxes below.

	Amount of Time--% of Work Week			
	None	Under 1/3	1/3 to 2/3	Over 2/3
Up to 10 pounds	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Up to 25 pounds	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Up to 50 pounds	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Up to 100 pounds	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
More than 100 pounds	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

How much on-the-job time is spent in the following physical activities? Show the amount of time by checking the appropriate boxes below.

	Amount of Time--% of Work Week			
	None	Under 1/3	1/3 to 2/3	Over 2/3
Stand	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walk	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Use hands to handle or feel	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reach with hands and arms	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Climb or balance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stoop, kneel, crouch, or crawl	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Talk or hear	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Taste or smell	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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How much noise is typical for the work environment of this job? Check the appropriate level below.

- Very quiet (examples: forest trail, isolation booth for hearing test)
- Quiet (examples: library, private office)
- Moderate noise (examples: business office with computers and printers, light traffic)
- Loud (examples: metal can manufacturing department, large earth-moving equipment)
- Very loud (examples: jack hammer work, front row at rock concert)

How much exposure to the following environmental conditions does this job require? Show the amount of time by checking the appropriate boxes below.

	Amount of Time--% of Work Week			
	None	Under 1/3	1/3 to 2/3	Over 2/3
Wet or humid conditions (non-weather)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work near moving mechanical parts	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work in high, precarious places	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fumes or airborne particles	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Toxic or caustic chemicals	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor weather conditions	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extreme cold (non-weather)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extreme heat (non-weather)	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Risk of electrical shock	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Work with explosives	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Risk of radiation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vibration	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Does this job have any special vision requirements? Check all that apply.

- Close vision (clear vision at 20 inches or less)
- Distance vision (clear vision at 20 feet or more)
- Color vision (ability to identify and distinguish colors)
- Peripheral vision (ability to observe an area that can be seen up and down or to the left and right while eyes are fixed on a given point)
- Depth perception (three-dimensional vision, ability to judge distances and spatial relationships)
- Ability to adjust focus (ability to adjust the eye to bring an object into sharp focus)

No special vision requirements

Describe the specific job duties that require the physical demands selected above:

- Working at a computer, using a copier, and reading documents.

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