



Position Title: Conservation Lands Manager
Location: Colusa, California; Other locations considered
Status: Full-time, Exempt
Start date: Start date is flexible
Reports to: Acquisitions Director

A thriving future for California's environment and communities requires bold vision, creative problem-solving, and relentless determination. This is a critical decade for action and River Partners is growing our team of talented, tenacious change-makers to meet the challenge head on. Join us!

Who We Are

A tenacious nonprofit founded in 1998, **River Partners brings life back to California rivers.** We advance an innovative model of conservation that harnesses the power of restored riverways to create a thriving future for the state's environment and communities.

Blending modern farming practices, cutting-edge science, and diverse alliances, River Partners reforests and reconnects river landscapes and critical wildlife corridors at an unprecedented pace and scale. We've restored more habitat along impaired California rivers than anyone else in the western U.S., having led hundreds of projects across nearly 20,000 acres throughout California. Our efforts result in a suite of tangible wins for struggling wildlife, flood safety, climate resiliency, water conservation, healthy communities, and strong local economies.

We are growing fast and looking for passionate team members to help us increase our pace and scale of restoration.

Why We Do It

Healthy rivers are essential for a vibrant California. They provide fresh water for growing our food, economy, communities, and wildlife found nowhere else. Rivers support more species and in greater numbers than any other ecosystem in California—making our state a worldwide biodiversity hotspot. Yet just 5% of our native riverside habitat remains. What's left needs reviving.

The actions we take during this decade will decide California's future. With their exponential benefits for wildlife, natural resources, and communities, healthy rivers are critical for a flourishing Golden State for generations to come.

Why You Should Join Us

River Partners offers competitive salaries and benefits, including comprehensive health care insurance, flexible spending accounts, a 401(k) plan with immediate employer matching, paid time off, life insurance, disability coverage, employee assistance programs, other well-being benefits.

We're proud of our supportive culture and focus on work-life balance.

Position Description:

River Partners owns and manages over 4,000 acres across the Sacramento and San Joaquin Valleys. Our Acquisitions Team is looking for someone to help us grow our network of conservation lands, manage our portfolio in wildlife-friendly farming and assist with transitioning lands out of production and into habitat. The Conservation Lands Manager reports to the Director of Acquisition. This position oversees the leasing and management activities on over 2,100 acres of River Partners' conservation properties, including immediate management of 400 acres of walnut orchards in Colusa County, 1,000 acres of row-crop land

in Yolo County, and up to 5 residential leases, 40 acres of almonds, and 2 dairy leases with 700 acres of wheat/corn rotation supporting the dairies in Stanislaus County. Within the first year, it is expected this portfolio of management will grow to up to 3,500 acres. Some travel is required.

Essential functions and responsibilities of this position include:

Direct Responsibilities

- Advertise, secure and manage leases and rentals on River Partners-owned properties (farms, orchards, residences, warehouses, etc.)
- Advise Acquisition Team on relevant market trends for multiple types of crops across Central Valley, including average crop rental rates across counties.
- Track property expenses, including taxes, mortgages, payroll, insurance premiums and maintenance costs, and understand and maintain property tax exemptions.
- Understand and enforce use restrictions on River Partners' properties.
- Meet potential lessees, showing them the property and assessing their applications in accordance with appropriate laws; manage leases and troubleshoot issues as needed.
- Hire and maintain a Real Estate Management Company to manage facilities rentals across River Partners' portfolio (Inspect properties and arrange for repairs and new materials; Arrange contracts for maintenance, security and other ongoing services and manage disputes with these service providers where appropriate; Investigate and resolve property complaints and rental violations).
- Oversee, manage, and administer public access to properties and hunting programs when applicable as defined by the California Department of Fish and Wildlife Fishing and Hunting Regulations (mammal/fish, etc.).

Support the Director of Acquisitions

- Track transition of water rights ownership during property transaction.
- Build network of regional agricultural real estate professionals, including realtors, private landowners, and appraisers and maintain positive productive relationships.
- Obtain and review diligence for prospective properties (including appraisals, title reports, and Phase I/II).
- Support effective transition of property from agriculture to restoration.
- Receive and report on levee inspections and maintain communication with relevant water drainage coalitions.
- Other duties as required.

Qualifications:

- Candidates with a degree in business, agriculture, land use law, or resource management are encouraged to apply. Relevant work experience in land management, real estate and extensive familiarity with the agricultural sector may substitute for college degree.
- Three years of appropriate work experience in property management/land management.
- Experience with grant development or public agency interface preferred.
- Proven ability to delegate and coordinate a series of tasks on a tight deadline.
- Proven success in managing multiple simultaneous projects and deadlines while successfully meeting project objectives within budget.
- Experience working with Microsoft Office Suite software.



Compensation:

Salary is commensurate with experience, anticipated to range between \$80,000 and \$85,000 annually.

Location:

The Conservation Lands Manager is based in Colusa, CA. Other locations may be considered.

To apply email your resume, cover letter and 3 references to:

Jobs@riverpartners.org, Subject: Lands Manager

Application Deadline: 04/19/2023

Or send an application via mail to:

River Partners

Attn: Director of Acquisition

580 Vallombrosa Avenue, Chico CA 95926.

Please no telephone calls.

River Partners is an Equal Opportunity Employer.

River Partners is an Equal Opportunity/Affirmative Action (EEO/AA) Employer. All qualified applicants will receive consideration without regard to race, color, national origin, sex, sexual orientation, genetic information, gender identity, religion, age, status as a protected veteran, status as an individual with disability, or any other protected group status or non-job related characteristic as directed by law.